



Charlotte Connor, BGS Clean Climate Technologies – President <u>charlotte@cleanclimatetech.ca</u> Ph: 604-240-7061



Charlotte Connor is a Clean Technology Entrepreneur with extensive experience leading global technology companies. She has developed a deep understanding of innovative energy solutions and market needs. As an advocate for decarbonization at both Federal and Provincial levels, Charlotte is committed to driving policy changes that support sustainable energy systems.

Additionally, as an Indigenous leader, Charlotte actively champions economic development opportunities for First Nations and Indigenous communities, including implementing solar towers and battery storage systems to deliver reliable, off-grid, and gridconnectable energy solutions.





Volumetric Solar

#### **BC Truck Charging Network**

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#### **Our Mission**

Volumetric Solar Architecture is a 3D parallel breakthrough that enables high-current DC Fast Charging (DCFC) of batteries.

Our solution can provide high-current battery charging throughout BC for both electric cars and trucks.



# Mission Lead: Electrical Engineering and IP

#### **Utility Patent Applications**

 SYSTEMS AND METHODS FOR SOLAR POWER AND VOLTAGE DENSITY

#### **Industrial Design Patent Applications**

- BIFACIAL SOLAR PANEL ARRAY WITH MIRROR SHEETS
- SOLAR PANEL BIFACIAL MIRROR REFLECTORS
- SOLAR PANEL BIFACIAL TOWER SPACED
- SOLAR PANEL BIFACIAL TOWER
- SOLAR PANEL BIFACIAL CUBE

#### **Copyrights and DC Circuit Designs**

VOLUMETRIC SOLAR ARCHITECTURE AND ENGINEERING



Aleks Milojkovic, P.Eng Professional Electrical Engineer Volumetric Solar CEO



# **Project Partners**





Adam Gant Finance and Real Estate





Charlotte Connor Indigenous Economic Development





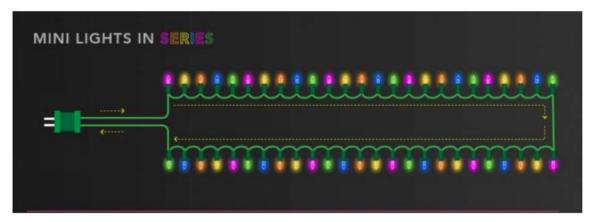
Jeff Lew ECUBE CEO



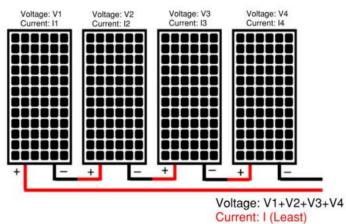
We have assembled a world class team of finance, community and technology support partners.



### Fundamental problem with Solar? Series Wiring



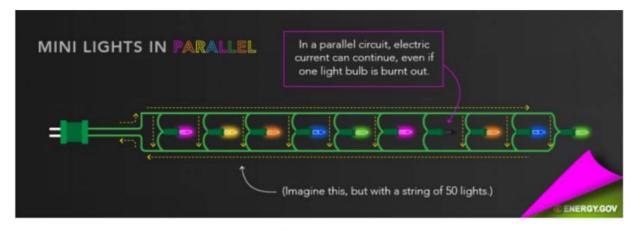


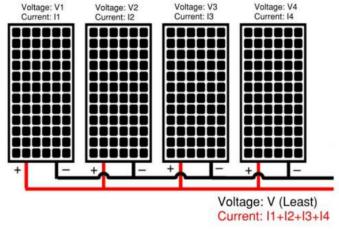


Series wiring is always single point of failure Series wiring results in minimum string current. Series wiring limits all installations to flat 2D. Series losing out on individual reflection gains.



# Fundamental solution for Solar? Parallel Wiring



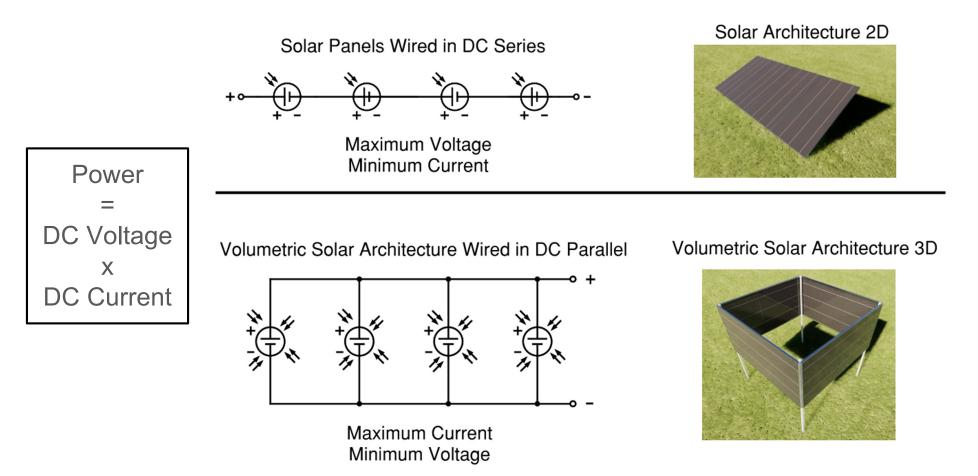


Parallel wiring <u>adds all</u> <u>currents together</u> <u>automatically</u>.

> Parallel wiring is more reliable than series wiring.

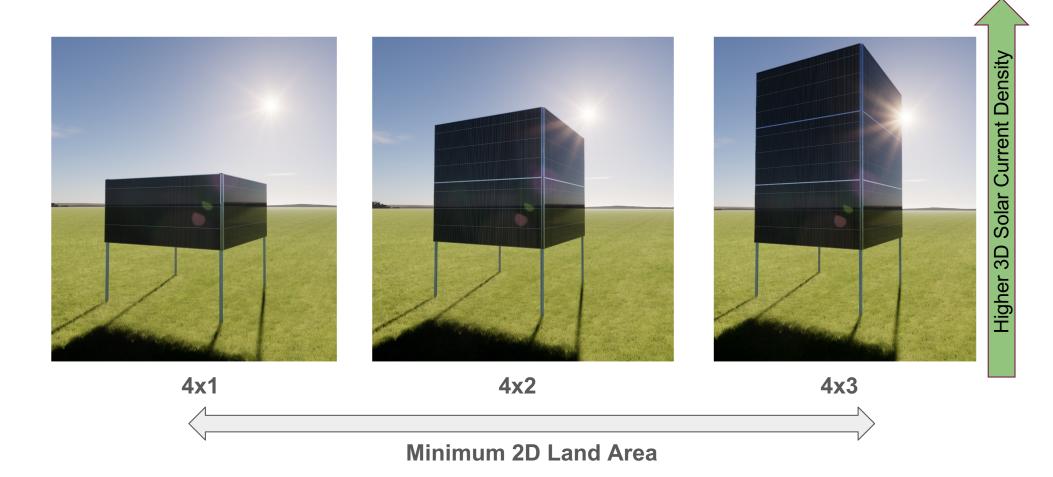


# Volumetric Solar: Generates High Current for Charging



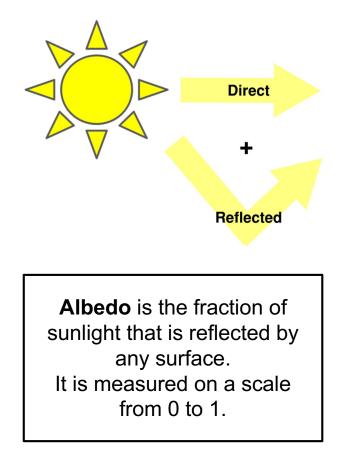
# Volumetric Solar: Stackable Higher Current Density





# Volumetric Solar: Reflected Sunlight for More Current

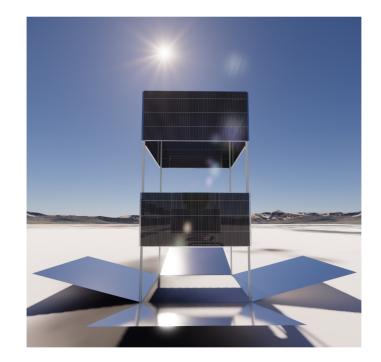






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Sheds snow in winter

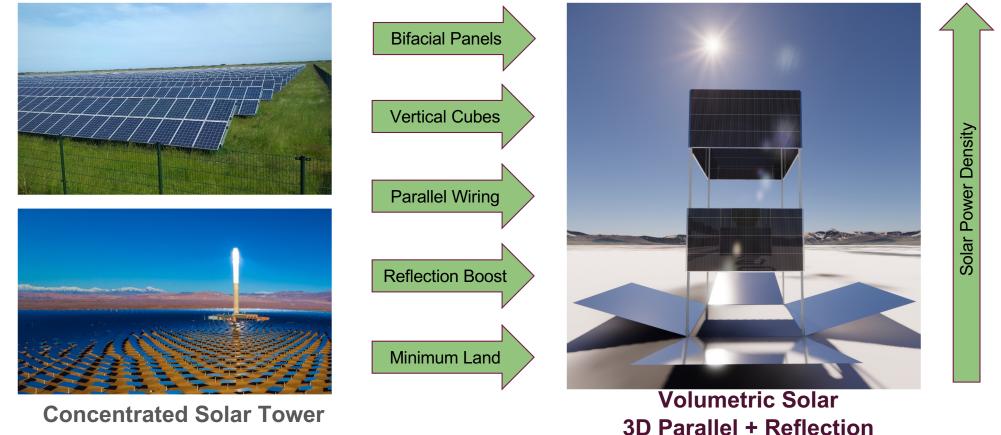


**Reflection boost in all seasons** 



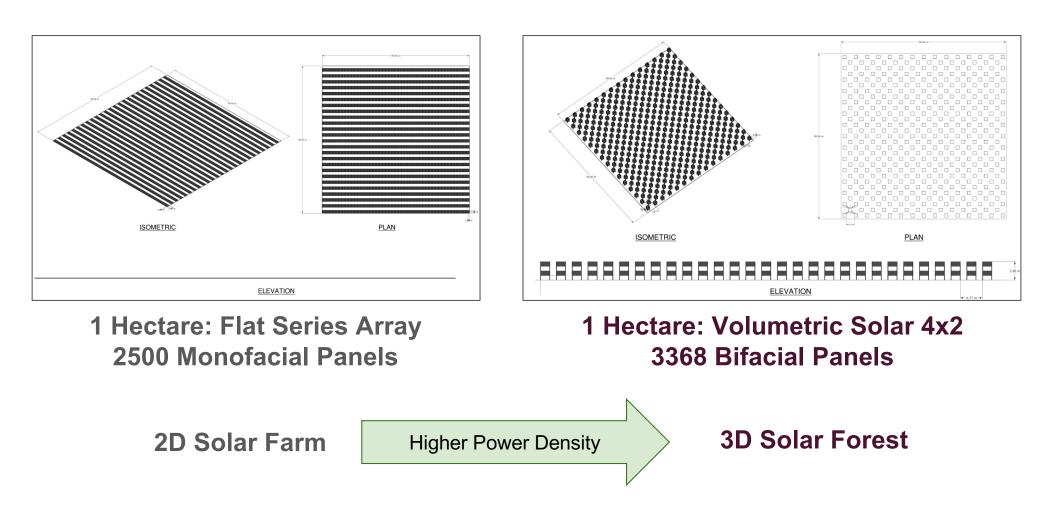
# Volumetric Solar: Unique 3D Parallel Improvements

#### Flat Series Arrays





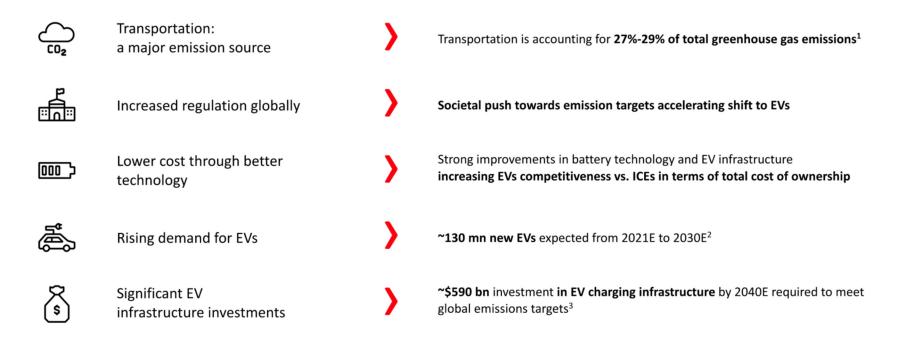
# Volumetric Solar: Higher Power Density With Less Land





# Global Need: DC Fast Charging (DCFC) for Vehicles

EV infrastructure build-out driven by global decarbonization and electrification push



Source: BloombergNEF, Roland Berger

Note

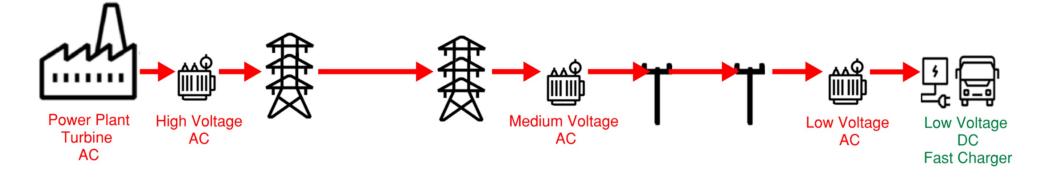
1. Based on the United States and Europe (Roland Berger assessment)

2. Vehicle types scope: scope includes light vehicles, trucks, and buses (PHEV for light vehicles); geographic scope: scope includes 18 ABB E-mobility core countries (Belgium, Canada, China, Denmark, Finland, France, Germany, Italy, India, Japan, Luxembourg, Netherlands, Norway, Singapore, Spain, Sweden, UK, USA)

3. Includes investment into hardware and installation (BloombergNEF economic transition scenario)



# Global Problem: AC Grid Limits and Delays for DCFC



The AC utility grid capacity cannot keep up with increasing DCFC power demand. World wide AC transformer supply shortage.

**Utility AC upgrades are expensive and slow.** 



#### Our Solution: Volumetric Solar Charging for Trucks



Customers: Electric Trucks Ultra Charging 400-800+ kW

Volumetric Solar DC High-Current Battery Charging





Ultra Chargers With Integrated Batteries and AC Grid Backup

### **Volumetric Solar Stations**





#### **12 Stalls Flexible For Both Trucks and Cars**

#### Charging Electric Vehicles in BC



• BC's Targets: BC aims to have EVs make up 30% of new light-duty vehicle sales by 2030 and 100% by 2040.

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 National Targets: Canada has set a target for 100% zero-emission vehicle sales by 2035.

#### **Solving Electric Truck Charging in BC**



#### Utilization Growth for Light and Heavy-Duty Vehicles:

- **Light-Duty Vehicles**: Typically, light-duty passenger vehicles use DC fast chargers for quick top-ups during long trips.
- Heavy-Duty Vehicles: As electric trucks become more common. This could increase the average utilization rate significantly.





15x Higher Revenue Selling to Vehicles Than To The Grid



#### Volumetric Solar DCFC Revenue Streams:

- BC Utility DCFC Rate: \$0.45 per kWh
- BC Low Carbon Fuel Credit: \$0.25 per kWh
- **Renewable Electricity Credit:** \$0.05 per kWh

DCFC Vehicle Revenue Rate = \$0.75 per kWh

#### **Capital Investment per Charging Station**

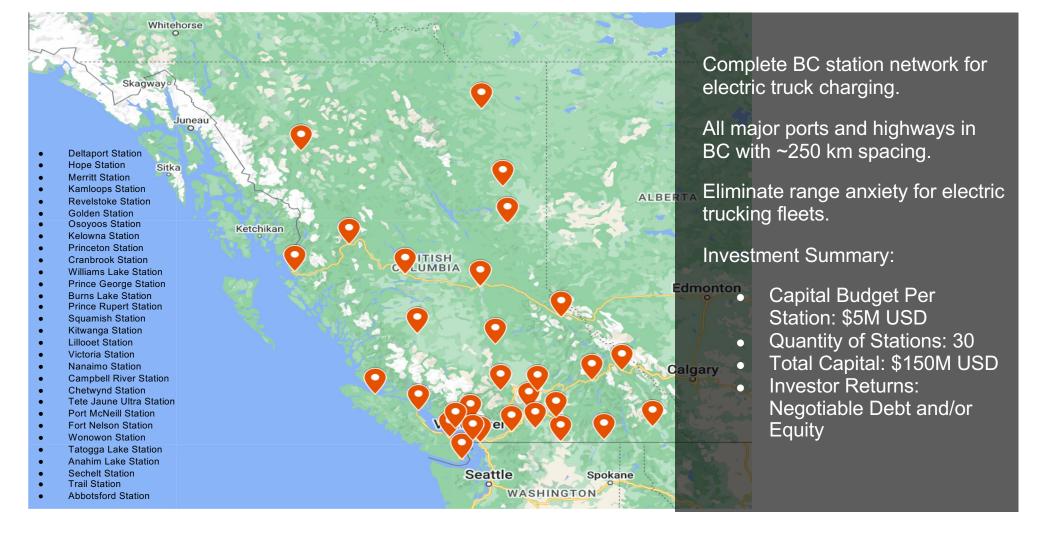
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Volumetric Solar Charging Station: \$5 million USD

Site Acquisition and Improvements: \$1.0 M Volumetric Solar and Reflection: \$1.0 M DC Battery Storage: \$1.0 M DC Fast Chargers: \$1.0 M Engineering, Procurement, Construction: \$1.0 M

# Volumetric Solar

#### Volumetric Solar: BC Provincial Network





## Solar + Storage + Charging: Government Incentives

Business Tax Credits: Federal				
Government Program	Source	Amount		
Investment Tax Credit	Federal	30%		
Accelerated capital cost allowance (CCA)	Federal	75%		

Federal tax credits enable your business to expense the full cost of this proposal for bottom-line tax benefits.

#### **Business Revenues: Low Carbon Fuel Credits**

Credit	Source	Revenue	Cost
Volumetric Solar: Electric Vehicle Charging per kWh	Renewable and Low Carbon Fuels	\$0.25	\$0
BC Hydro: Electric Vehicle Charging per kWh	Renewable and Low Carbon Fuels	\$0.25	\$0.12
Volumetric Solar Renewable Electricity Credits per kWh	REC Market Price	\$0.05	\$0

BC fuel credits enable your business to generate fuel credits which can be sold for return on investment revenues.

#### BC Provincial: No PST (7%) on Solar Equipment and Cabling

#### **Business Rebates: BC Hydro**

Government Program	Source	Amount
Solar Power Rebate	BC Hydro	\$25,000-75,000
Battery Storage Rebate	BC Hydro	\$25,000-75,000
Electric Vehicle Chargers: Workplace	BC Hydro	\$14,000
Electric Vehicle Ready Fleet: Professional Planning	BC Hydro	\$10,000
Commercial Energy Storage Incentive	BC Hydro	\$10,000 per kW (80%-100%)

Station scope is aligned to maximize all available government and utility incentives for maximum investor ROI.

BC Hydro Commercial Storage incentive program will pay for 80-100% of battery costs for demand response.



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# Thank you



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> CERTIFIED Aboriginal Business

Canadian Council for Aboriginal Business